

COLUMBIA

METROPOLITAN AIRPORT

2022 ANNUAL REPORT



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Columbia Metropolitan Airport

While we're still recovering from the loss of passenger traffic in 2020, in a number of ways, 2022 was a banner year for CAE. We have forged ahead and accomplished numerous goals and completed countless projects that all played a significant role in continuing to propel CAE forward and ensure we're **Growing for Good.**

Mike Gula, A.A.E.
Executive Director
Columbia Metropolitan Airport

MESSAGE FROM EXECUTIVE DIRECTOR MIKE GULA

With a strategic focus on identifying areas of opportunity to ensure the airport continues to **Grow for Good**, CAE had a banner year of significant forward momentum. In 2022, we saw impressive passenger traffic, technological advancements, meaningful community partnerships, the start of needed expansion planning, and many other noteworthy initiatives that will positively change the landscape of the airport.

Welcoming more than 1,000,000 passengers through the airport, CAE's community loyalty continues to rebound as more and more business and leisure travelers are returning to air travel as their preferred method of travel. Additionally, these passengers are doing what we've been encouraging them to do from the very beginning - Fly Local.

While leakage remains a challenge and significant hindrance to passenger and air service growth for CAE, the airport continues to creatively market and promote the **numerous benefits of flying out of CAE** and why flying out of CAE - their hometown airport - really does matter.

One of those added benefits we completed in 2022 was the **implementation of a common-use system**. This system allows ticket desks and ticketing kiosks to operate universally (no matter the airline) creating a seamless transaction process for both our valued passengers and our partner airlines. In addition to the common use system, we also installed a Checked Baggage Inspection System (CIBS) that replaced the need for external scanners and increased the amount of checked bags being able to be processed on any given day. This \$20+ million investment paves the way for the increase in passenger traffic that CAE is expected to welcome in the years to come.

2022 was also a year of worthwhile partnerships for CAE. In May, the airport **welcomed the South Carolina Air National Guard** to the airport campus for a temporary relocation operation. This operation took both teams to working in lockstep to ensure our commercial operations remained unaffected, while also providing a training location for our valued military partners. We were proud to have them at our home this year and would welcome them back anytime.

In 2022 we also began laying the groundwork for plans to **expand and modernize our TSA security checkpoint**. The necessary structural expansion will provide space for future screening requirements and provide additional passenger amenities that will include a passenger lounge with an outdoor seating area.

Finally, this year **we celebrated our 80th anniversary** with a monthslong social media campaign entitled, "**80 Years of Flight**," in which we discussed and recognized defining moments in aviation that took place in and across the airport campus. This project culminated in an updated history page on our website that now chronicles the past 80 years, leaving space for the next 80.



We are poised and ready to step into this next year with a clear vision for how to continue to enhance our passengers' experience, increase air service offerings and remain the airport of choice for the Midlands region. We, the entire CAE team, are tremendously thankful for the ongoing support and encourage you to continue to...Fly with Ease!

Thank you for another great year of flying locally!

A handwritten signature in black ink, appearing to read "Mike Gula".

Mike Gula, A.A.E.
Executive Director
Columbia Metropolitan Airport

“The professionals at CAE focus every day on making our airport part of an outstanding travel experience for the passengers we serve—whether they are coming home from a business trip or leaving on a dream vacation. This report demonstrates that we are always looking for ways to make that experience even better.

”
- Carol Fowler, Chairwoman
RLAD Airport Commission



AIRPORT COMMISSION

The Richland-Lexington Airport District (RLAD) is governed by 12 commissioners. Five members are appointed by the **Lexington County Legislative Delegation**, five members are appointed by the **Richland County Legislative Delegation**, and two members are appointed by the **City Council of the City of Columbia**.

City of Columbia Representatives

- Carol Fowler, Chairwoman
- Breon Walker, Esq.

Lexington County Representatives

- Dan P. Bell
- Hank Jibaja
- James “Jim” C. Wellman
- Pat G. Smith
- Sarah Johnson

Richland County Representatives


- Anton Gunn
- Duane Cooper
- Hazel L. Bennett
- Johnny Folsom
- LaJoia Broughton

RLAD Commissioners who served in 2022

- David N. Jordan (served through June 2022)
- James L. Whitmire (served through June 2022)

BUSINESS DIVERSITY





As a founding member of the SC Airport Coalition, CAE hosted the 2022 DBE Outreach Event on October 20, 2022.

The Columbia Metropolitan Airport is committed to the policy and the spirit of its Minority Owned/Woman Owned/Disadvantaged Business Enterprise (DBE) and Small Business Program.

This program is a part of the airport's outreach to go beyond simple requirements and become a partner to the surrounding communities and cultures. It is an essential goal of the airport to have a Minority Owned/Woman Owned/DBE and Small Business Program that captures the spirit of inclusion. This spirit of inclusion is particularly important in how we incorporate people and communities into our business needs.

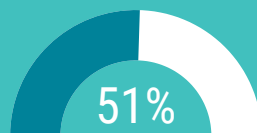
CAE in conjunction with Boyer Commercial Construction and Foth Infrastructure held a South Carolina Department of Transportation (SCDOT) DBE Certification workshop on March 24, 2022.

What is a Disadvantaged Business Enterprise (DBE)? A DBE, as defined in 49 CFR 26, is a for-profit small business where socially and economically disadvantaged individuals:



Who have a personal net worth that does not exceed \$1.32 million

+



Who own more than half of the business

+



That manage and control daily business operations

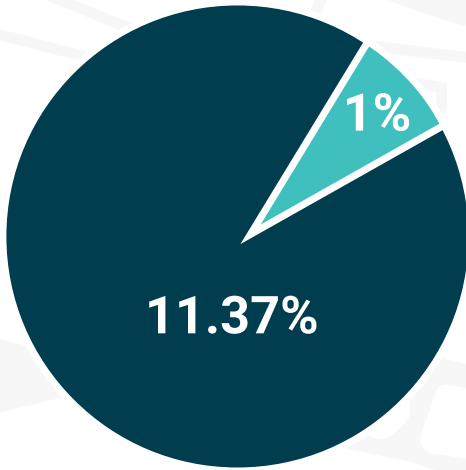
Airport Improvement Program (AIP) – Federally Funded Projects:

CAE’s current triennial goal for Federal Fiscal Years 2021-2023 is 15.20%. This goal is met by using any DBE firm certified by the SC Department of Transportation on all federally funded projects. The goal is broken down as follows:

YEAR	GOAL	ACHIEVEMENT
2021	12.72%	8.5%
2022	15.20%	18.6%

Non-AIP DBE Expenditures: The following was spent with small, minority-owned, woman-owned and/or veteran-owned companies.

QUARTER	AMOUNT
1st	\$ 61,151 or 10.16%
2nd	\$ 253,156 or 15.53%
3rd	\$ 141,520 or 15.96%
4th	\$ 201,093 or 16.55%



CAE's current goal for Airport Concession Disadvantage Business Enterprise (ACDBE) goal for "Rental Cars" for FY 2022-2024 is 1%.

The ACDBE goal for "Non-Rental Car" FY 2022-2024 is 11.37%.

- Overall goal for non-rental car concessions
- Overall goal for rental car concessions

Rental Car

YEAR	GOAL	ACHIEVEMENT
2021	2.11%	20.35%
2022	2.11%	Due March 2023

Non-Rental Car

YEAR	GOAL	ACHIEVEMENT
2021	2.11%	95.34%
2022	2.11%	Due March 2023

DEPARTMENT OF PUBLIC SAFETY (DPS)



In March of 2022, the entire CAE staff, led by the Department of Public Safety, **conducted and successfully completed the FAA-required triennial emergency exercise**, CAE named, AirSafe 2022. This year's exercise was the **largest CAE had ever conducted**. On hand for the exercise were **over 200 volunteers** from local schools, colleges, and universities. Additionally, **12 mutual aid agencies and organizations** volunteered their time to participate. The entire event was **coordinated by Deputy Chief Daniel Ruggiero, Lt. Kevin Wrigley and Captain Will Salazar**. As a point of pride for the department, the FAA found no discrepancies during their certification inspection.



AirSafe Emergency Exercise



The Department of Public Safety conducted several training solutions with our mutual aid partners: Lexington County Sheriff's Department and Lexington County Fire Services.

I have been an evaluator in previous AirSafe exercises and this was by far **the biggest production** the airport has put on. This will **set the standard for all agencies** to keep training and participating in exercises to be prepared in case the worst happens.

- Karen Hutto,
Director of PHP DHEC



Mandated Exercises Completed:

- Live fire training
- Ecologic AFFF testing and training
- SC Human Trafficking Task Force Meetings

Chief Martin attended the **spring and fall Airport Law Enforcement Agencies Network (ALEAN) conferences**. Chief Martin is a current board member for the organization. He also attended multiple Chiefs meetings in Lexington County and the midlands area.

Deputy Chief Ruggiero and Captain Will Salazar represented the airport at monthly **SC Human Trafficking Task Force Meetings**. DPS has provided training to all airport employees and tenants regarding identifying human trafficking to support the Transportation Leaders Against Human Trafficking (TLAHT) initiative.



SCCJA/South Carolina Criminal Justice Academy:

These officers completed training, course work or received various certifications this year from SCCJA:

- Captain Sam King
- Public Safety Officer 3 Benjamin Willard
- Public Safety Officer 2 Aaron Benjamin
- Public Safety Officer 3 Moira Smock
- Public Safety Officer 2 Brent Summers
- Lt. Jason Brown
- Lt. Kevin Wrigley
- Captain Will Salazar

15 firearms seized from carry-on bags at the CAE TSA security checkpoint in 2022.

DPS applied for and received a grant worth **\$100K for updated equipment.**



Department of Public Safety (DPS) 2022

DPS MEMBERS VOLUNTEERED THEIR TIME

Torian Roseboro:

Volunteered at two local organizations. Mentor at Palmetto Place Children’s Shelter and Driver for Senior Resources Meals on Wheels Program.

Moira Smoak:

Volunteered for a nonprofit called Greg’s Groceries. Interning with a nonprofit Serve and Connect while pursuing her master’s degree.

Benjamin Willard:

Volunteered and served as president for a nonprofit youth wrestling team named Pelion Youth Wrestling.

Matt Taylor:

Volunteered in a clean-up day in Lexington County, cutting fallen trees, clearing debris, and pressure washing following a tornado in the county.

Brent Summers:

Volunteered on the security team at First Baptist Church of Lexington.

Mickey Cooke:

Volunteered for a nonprofit called Greg’s Groceries. Volunteered in a clean-up day in Lexington County, cutting fallen trees, clearing debris, and pressure washing following a tornado in the county.

Sam King:

Volunteered in the annual “Cops and Kids” Christmas 2021.

Captain Will Salazar:

Volunteered with USO South Carolina Volunteers with InfraGard.

Roddriek Jones:

Volunteered for a nonprofit called Greg’s Groceries. Volunteers with USO South Carolina.

DEPARTMENT OF DEFENSE SKILLBRIDGE PROGRAM



What is SkillBridge? The SkillBridge program, created by the Department of Defense (DoD), pairs servicemen and women with companies and organizations in various industries for internship opportunities and further civilian training. The program is an opportunity for those with six months or less of active duty service remaining and have an approved separation date under honorable conditions.



Accounting: In the Accounting Department, military interns will learn how to perform a variety of routine accounting duties such as, but not limited to, daily accounts receivable functions, receipting, posting, filing, journal entries, maintaining customer files, processing miscellaneous revenue, verifying payments to contracts, and processing invoices as well as daily accounts payable functions which include processing invoices for payment, ensuring correct general ledger coding, and determining short-term cash requirements. The intern will work under close supervision of the Accounting Manager.



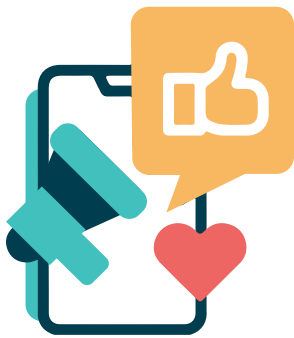
Airport Maintenance: The Maintenance Department will provide interns with a variety of opportunities providing a hands-on approach in maintaining the airport's baggage conveyor systems, passenger boarding bridges, facility doors, gates building and roofs. Interns will also learn how to maintain and repair equipment components in the areas of electrical, HVAC, routine plumbing repairs and landscaping of the airport grounds. Participants will also be exposed to maintenance of our airfield and runway components such as airfield lighting, pavement repairs, airfield gates and other repairs as required.



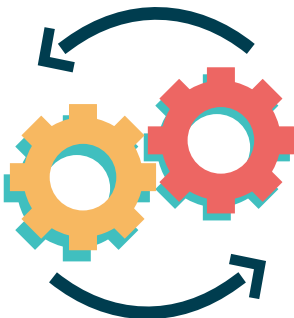
Planning and Support: In the Planning & Facilities Department, interns will have the opportunity to learn business skills associated with design and construction of airport facilities. Throughout the program, when assigned, interns will also gain knowledge associated with the planning and execution of large construction projects and future developments that directly support the airports Capital and FAA Airport Improvement Programs.



Human Resources Department: In the Human Resources (HR) department, military interns will have the opportunity to perform and learn from completing various administrative tasks in support of the organization strategy goals. The intern will learn how to develop job descriptions, upkeep and sort employee records, onboard new hires, interview candidates, adjust payroll for employees and various other HR activities. The intern will work under close supervision of the HR Manager.



Marketing Department: In the Marketing Department, interns will assist the Marketing team in implementing and developing programs for promoting travel in the Columbia market. They will do this by creating marketing presentations to include airport promotions, strategic planning efforts and seeking opportunities for economic development. The intern will also assist with managing external advertising campaigns via its social media platforms such as Facebook, Instagram, Twitter, and LinkedIn.



Operations Department: This department manages the use of airport facilities in accordance with established policies and procedures. It assures continuous safety and security compliance with periodic, daily airfield and facilities inspections; actively monitors two-way radio communication amongst airport staff, security access control, flight operations statuses, weather, work order requests, and more. It also provides a high level of customer service.

FOR MORE INFORMATION ABOUT DoD
CONTACT

ASKHR@FLYCAE.COM
FLYCAE.COM/
DOD-SKILLBRIDGE-PROGRAM-AT-CAE/



This program provided me an **invaluable opportunity** to transition from a uniformed Senior Noncommissioned Officer overseeing six military airfields from a strategic standpoint, to wearing slacks and a collared shirt **navigating my way through life** in a civilian labor force.

- Chris Davis

The experience I gained while participating in a DoD Skillbridge with CAE **has been monumental.** Having the opportunity to learn about aviation and business practices of running an airport has greatly **eased the transition from military life,** and help translate my military skills into civilian applications.

- Nick Lagunas



FINANCE

A large, modern indoor atrium with a high ceiling and skylights. A tall palm tree stands in the center, surrounded by other green plants. A mezzanine level with glass railings is visible. Several people are walking on the ground floor. The word "FINANCE" is overlaid in white text at the top.

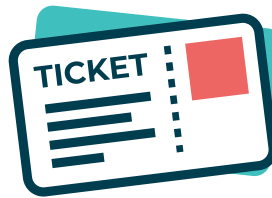


In CRRSA funds through December 2022 to **reimburse for salaries and benefits expense**. Staff intends to utilize the remaining assistance available over the next three years, barring any federal change in the timeline for use. \$7.3 million of ARPA funds are remaining at this time.

Improved Days Cash on Hand position since 12/31/21 from

573
to
607

as of 11/30/22.



Completed **\$19 million** of the Centralized Baggage Inspection System (CBIS) West Ticketing project, which is financed with grants from TSA and FAA, as well as **\$9.0 million** borrowing Secured financing for the locally funded portion up to \$12.25 million.



Passenger traffic **improved throughout the year**. The total number of departing and arriving passengers has increased by 21% in 2022.

Paid down \$5.4 million of outstanding debt in 2022, and increased borrowing for the CBIS West Ticketing project by \$4.3 million for a current balance of \$23.8 million. Will pay off \$6.1 million (23%) of the current balance by 2026.



70 million pounds of cargo was processed through CAE in 2022.



Staff is working on a **new Passenger Facility Charge application** for the CBIS project to partially fund the associated debt service. FAA approval is anticipated in the **second quarter of 2023**.

2022 TOTAL ENPLANEMENTS:

527,599

TOTAL PASSENGER TRAFFIC:

1,063,630

INFORMATION TECHNOLOGY





AT&T enhanced **cellular service** in the terminal.



Installed **Multi-Factor Authentication (MFA)** for remote login.



I.T. installed **AT&T enhanced cellular service system** to the airport terminal to provide all of AT&T customers **the highest cell phone reception with no dead spots.**



I.T. installed **MFA** to the CAE network. This is an **additional layer of protected** to ensure that the network data and information is protected from **cybersecurity threats.**

CHECKED BAGGAGE INSPECTION SYSTEM AND WEST TICKETING IMPROVEMENTS

The Airline Baggage Makeup area and the TSA Checked Baggage Inspection Area are close to complete and will come fully online after testing in early 2023.



Common use self-service check-in kiosks



Outbound baggage carousel



New west ticketing area

MARKETING AND AIR SERVICE DEVELOPMENT

**FOLLOWER
COUNT**



4,345



16,021



5,755



1,297

CAE has the #1 Instagram account in the state amongst peer airports.

CAE's marketing team works to build the airport's overall brand awareness through events, strategic media relations, digital marketing, and social media engagement. With a focus on increasing the use of the airport, while highlighting its many travel benefits for the local Columbia community, the marketing team serves a vital role for the airport and accomplished many initiatives and efforts in 2022 that all focused on amplifying the CAE brand and encouraging loyal and potential passengers always to consider CAE and have the best experience when they Fly Local.

2022 INITIATIVES AND NOTEWORTHY PROJECTS



In May of 2022, CAE in partnership with the **South Carolina Air National Guard (SCANG)** assisted with a temporary relocation of F-16s from McEntire Joint National Guard Base to Columbia Metropolitan Airport. Ahead of the temporary relocation, the marketing team met with the SCANG communications team to ensure both departments were in lockstep during the entire operation. From there, the CAE marketing team created a page on its website dedicated to information and updates on details surrounding #SCANGatCAE. In addition to ongoing digital and social media efforts focused on this partnership, the marketing team hosted a large-scale press conference, in which the Governor of South Carolina, Henry McMaster delivered remarks, a half-day Media Day in which 12 outlets and publications attended, hosted a Family Day for CAE and SCANG staff and coordinators and created in-terminal signage informing traveling passengers of the temporary operation.



#CAEcelebrates80

In an effort to recognize and celebrate the numerous aviation accomplishments and happenings that took place in and on the CAE airport campus, the marketing team created a social media campaign, complete with a branded theme and consistent message - **80 Years of Flight**. With numerous social media posts, paid advertising about the anniversary and an overhauled history page on the CAE website, the marketing team provided a wealth of knowledge and information to its social followers, passengers, and community on the history of their hometown airport.



Hidden Disabilities Sunflower Program

In October, CAE was the first airport in South Carolina to implement the **Hidden Disabilities Sunflower Program**. This program aims to support passengers traveling with a hidden disability through their travel journey. To ensure the local community and traveling public knew about this initiative, the marketing team issued news releases and conducted numerous interviews, created content surrounding the initiative on the website, and hosted a Lunch-N-Learn with staff, Information Desk volunteers, airline partners, tenants, and concessionaires to train them on the program and ensure everyone was equipped to support those in need.

TARGETED MARKETING EFFORTS



South Carolina Aviation Week is a week that looks to celebrate and highlight aviation happenings across the state. For CAE, the marketing team put together a weeklong social media campaign in which a number of projects - including details of the proposed playground on the airside, the implementation of a Common Use system, the return of valet in 2023 and more.

Annually celebrating **Black History Month** is a top priority for CAE. For 2022, the marketing team researched noteworthy Black leaders within the aviation field and highlighted them on a weekly basis via a social media campaign. In creating a campaign seal for the effort, the marketing team was able to provide a consistent and identifiable way to connect all of the content shared as part of this noteworthy celebration.



CAE celebrates Black History Month

COMMUNITY CONNECTIONS



Director of Marketing and Air Service Development Kim Jamieson Crafton and Marketing Manager Samantha Kingsmore at CFWF.

CAE has long been a partner of the **Columbia Food and Wine Festival (CFWF)**, using the event as another way to get messages and information about why flying local is so important to an audience heavily attended by local citizens. In 2022, the marketing team, along with the support of the festival hosts, created *CAE to LEX | A Taste of Lexington, SC* in which each stop along the food tour featured not only a taste from the area but featured one of CAE's nonstop destinations. Post-event, everyone picked up their swag bags at baggage claim and one lucky winner received two tickets to any one of our nonstop destinations.

The CAE online store got new items this year including CAE branded socks, umbrellas and CAE external power chargers bringing the total number of items offered to 16. The online store, run and managed by the marketing team, allows CAE to further extend its branding reach when locals purchase items from the store and wear them proudly.



shop.flyCAE.com





DELIVERING CAE NEWS TO YOUR INBOX WITH EASE

Takeoff to Touchdown Newsletter

In an effort to stay connected to our passengers and provide pertinent information on airport relations happenings, the marketing team created the **CAE newsletter Takeoff to Touchdown** in the summer of 2020. Since then, it's been a popular avenue in which the team is able to disseminate timely and relevant information about airlines, routes, new updates at the airport, and more. To date, Takeoff to Touchdown has over 7,500 subscribers...and counting!

As a fun community kickoff to football season starting, the marketing team hosted a multi-school tailgate party in which a number of areas colleges and universities came out to show their school spirit and in return have alumni passengers get excited about the upcoming season. This year we had Columbia College, SC State University, Benedict College, Allen University, Voorhees College, and the University of South Carolina participate.



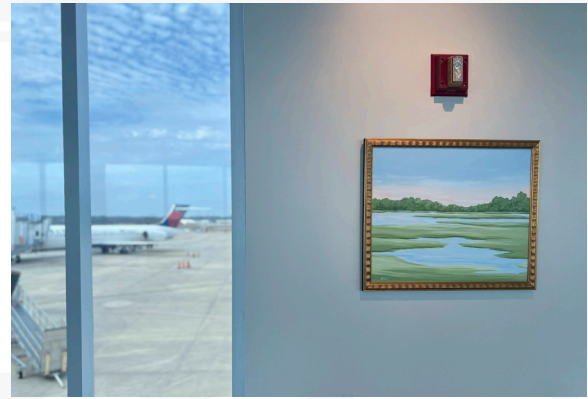
Multi-school tailgate

AMPLIFYING INTERNAL EVENTS AND PROGRAMS

In the Spring of 2022, CAE became a recognized organization participating in the **Department of Defense SkillBridge program**. Participating in this transformational program allowed the marketing team to build out the website with content and information on a resources page for those interested in applying. Additionally, the team issued news releases about the program and regularly promoted the program on social media.

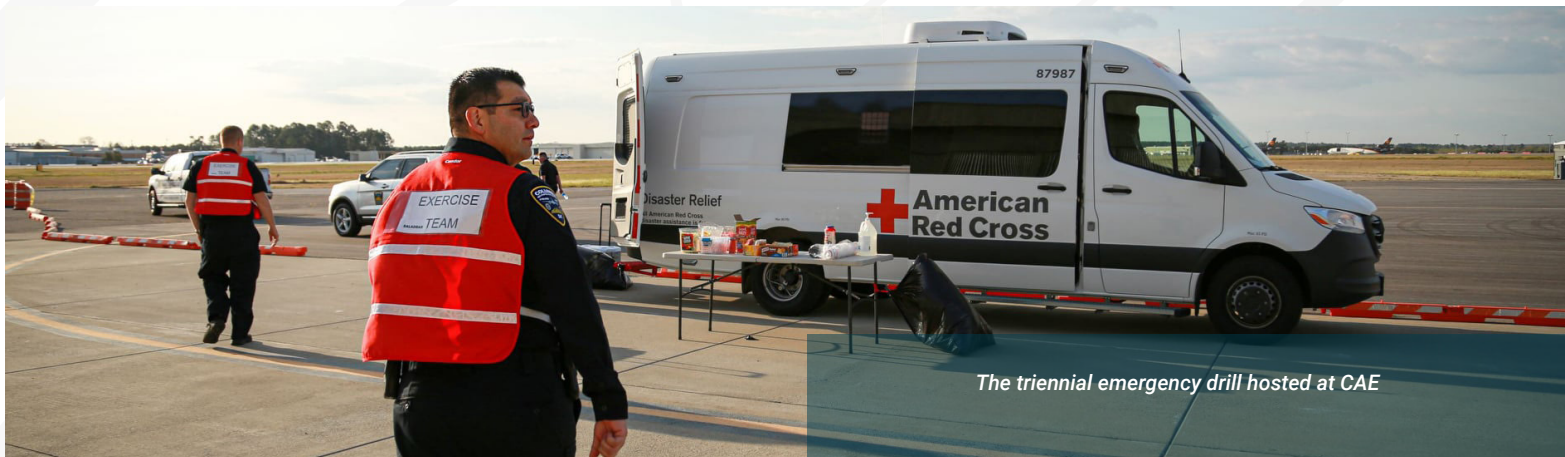


Art in the Airport has become a wildly popular program as it allows talented, local artists to be featured in the airport throughout the year. In addition to the professional portion of the program, the marketing team extended the Art in the Airport reach to include area nonprofits. Both Transitions Homeless Center and Family Connections of South Carolina were able to display work from clients on the walks of the airport for CAE's passengers to enjoy. The marketing team hosted a number of receptions to celebrate the artist's exhibits and regularly shared work throughout the year on social media and in news releases - which garnered a lot of media coverage and attention.



Art in the Airport

This year the public safety team hosted its triennial emergency exercise called **AirSafe 2022** which allowed everyone at the airport, along with mutual aid agencies, a chance to practice how to respond in the event of an emergency on the airport campus. The marketing team took it one step further and hosted the first-ever media mock press conference, in which all local TV stations, along with a number of digital and newspaper publications, came out and roleplayed the AirSafe 2022 emergency scenario. Through social media and in-terminal messaging leading up to, during, and after the event, the marketing team was able to communicate quickly and efficiently to the community and its traveling passengers about what was taking place and its overall importance.



The triennial emergency drill hosted at CAE



AIR SERVICE DEVELOPMENT

The ongoing efforts of attracting and retaining air service at CAE are a top priority for the team. This year, there were a number of accomplishments met to aid in those efforts, as well as happening that took place, that CAE is proud to recognize:

American Airlines announced that beginning in April 2023, they will be removing the 76-seater aircraft currently in use and **adding a 172-seat aircraft for their nonstop service** from CAE to Dallas/Fort Worth, Texas. This will be the largest aircraft that American Airlines has flown out of CAE to date. While they are decreasing the number of daily flights from 3x to 2x a day, CAE will see an additional 116 seats in the market from April to July 2023.

American Airlines announced in December in 2022 that they would be **restarting their daily nonstop service from CAE to LaGuardia/New York City**. This service resumes May 5, 2023, and will be the sixth nonstop route offered by American Airlines out of CAE. (Note: Currently, the nonstop to Miami, Fla. is only offered seasonally).



Additionally, the team, led by Kim J. Crafton, Director of Marketing & Air Service Development, has hosted a number of airlines and attended various air service development conferences throughout the year – strategically focused on increased air service at CAE.

Kim attended JumpStart, an airport Roundtable in Palm Springs, and **hosted an airport Roundtable in Columbia** – bringing together fellow industry professionals as well as airline network/route planners. **American Airlines, Breeze, Delta Air Lines, United Airlines, and Southwest Airlines**, along with **nearly 50 industry professionals joined the CAE in Columbia** for a two-day conference on air service and best practices across the aviation industry.

Finally, Kim will be leading the efforts on applying for and submitting a **2023 SCASD grant on behalf of CAE**. The Small Community Air Service Development is a grant in place to provide additional federal funding to qualifying airports for additional air service.

We are thankful to our current airline partners – **American Airlines, Delta Air Lines and United Airlines** – and look forward to hopefully welcoming additional carriers in 2023.



OPERATIONS



Operations team supporting Breast Cancer Awareness month

DEPARTMENTAL ACHIEVEMENTS:



Operations **successfully passed** the annual FAA Part

139 CERTIFICATION INSPECTION



Work on the CAE SMGCS (Surface Movement Guidance Control System) Plan is

NEARLY COMPLETE

and ready for certification



Operations was awarded the

CIVIX INNOVATION AWARD

for the implementation of the Secured Credentials badging software



Operations assisted our airline partners in handling over

80 DIVERTED FLIGHTS



Operations assisted in the coordination of the

NEPHRON B747-800

international cargo charter flights



Operations continues to play a pivotal role in the success of the

SCANG 169TH FIGHTER WING

temporary assignment at CAE

PLANNING & FACILITIES



MCENTIRE F-16 TEMPORARY RELOCATION

It was truly an airport wide effort to bring the 169th Fighter Squadron to CAE: From government procurement coordination; installation of the arrestor cable; setup of alert accommodations; community and media relations outreach; daily airfield inspections...the list of tasks is endless. The benefits to the airport are having a tenant occupy under-utilized facilities; establishing strong community connections; and staff gaining a range of skills in integrating new aviation activities to CAE. Relocation to CAE has saved SCANG from having to impact hundreds of Midlands families through relocation of air crews to Savannah. This complex mission has been a huge success.



SCANG temporary operations base at west cargo



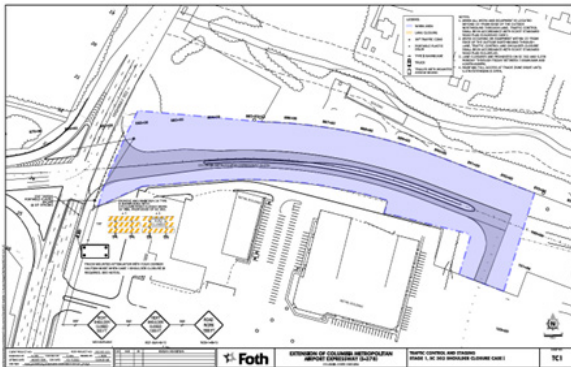
Temporary Bak-12 arrestor cable



(F-16) – SCANG Swamp Fox F-16 Fighting Falcons

803 INDUSTRIAL PARK

In January 2022 CAE completed the sale of 70 acres of property behind the Airport Commerce Center to Magnus Development Partners. Work has been ongoing throughout the year to resolve some environmental concerns through South Carolina Department of Health and Environmental Control (SCDHEC) Brownfields Cleanup Program. Magnus finally received approval to begin construction in September, and were granted permission to construct the access road by South Carolina Department of Transportation (SCDOT) in October. Construction has already begun in the park, and the intent is to go vertical with two buildings before the end of 2023. The first tenant is expected to move in by June 2023.



Airport Expressway Extension Plans



Original Foreign Trade Zone Master Plan Layout



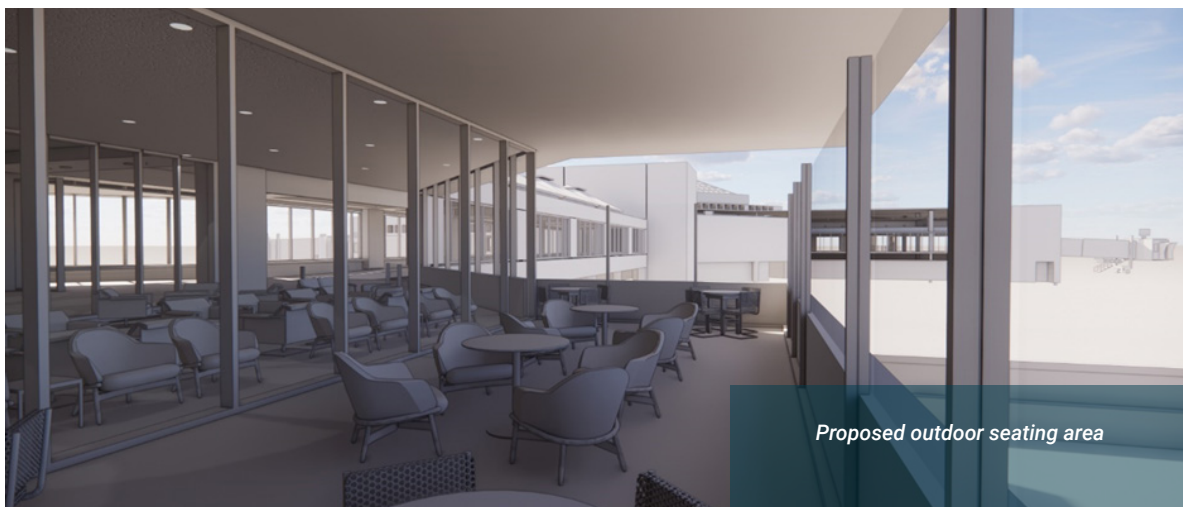
803 Industrial Park Gateway 3 Building Pad Construction



TSA Checkpoint expansion rendering

TSA CHECKPOINT MODERNIZATION PROJECT

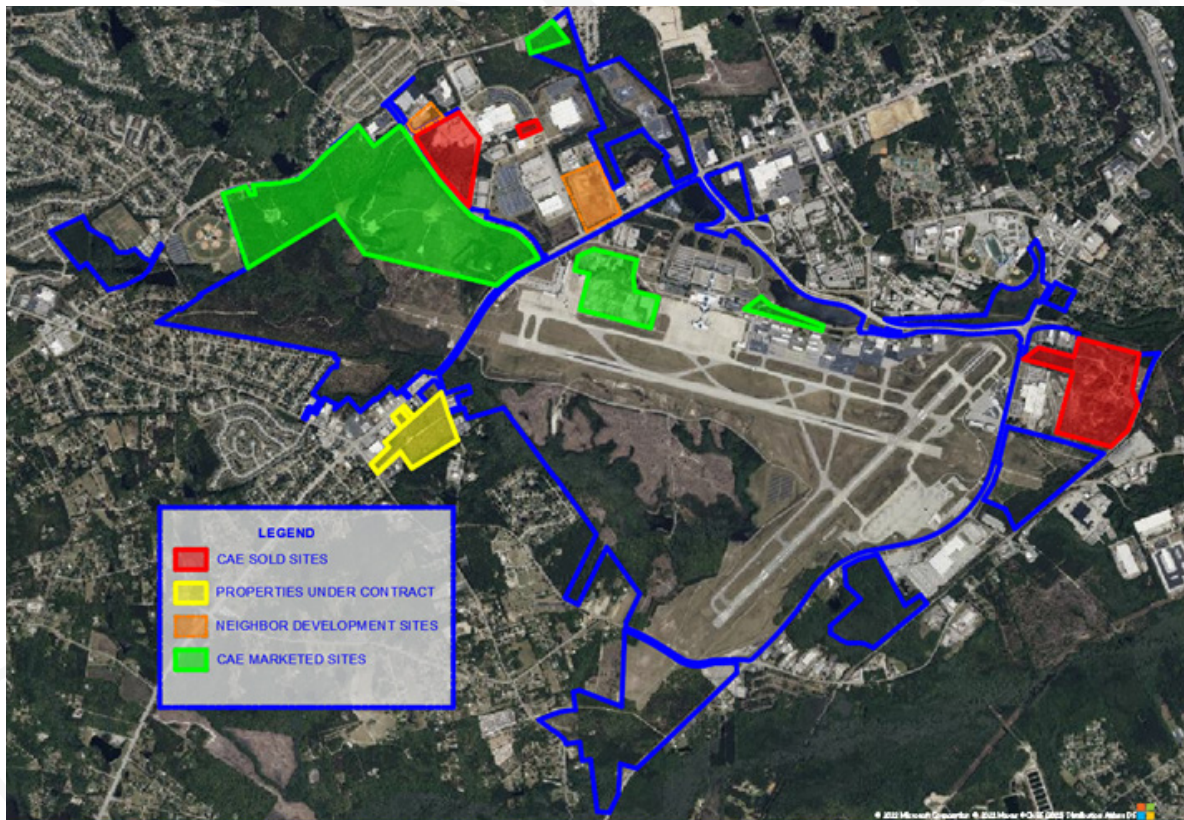
In October CAE applied for a Bipartisan Infrastructure Law (BIL) Airport Terminal Program (ATP) grant to expand the terminal at the checkpoint to provide sufficient space for new TSA screen equipment. The necessary structural expansion will provide space for future screening requirements, and additional passenger amenities including a passenger lounge and outdoor seating area.



Proposed outdoor seating area

PROPERTY MANAGEMENT

CAE has had a highly productive year in the property department, **successfully leasing out the entire Airport Commerce Center**, selling Site 15 to Magnus Development Partners, and also getting two further properties under contract for sale. The entire CAE campus and surrounding areas are seeing a resurgence after experiencing little development for many years.

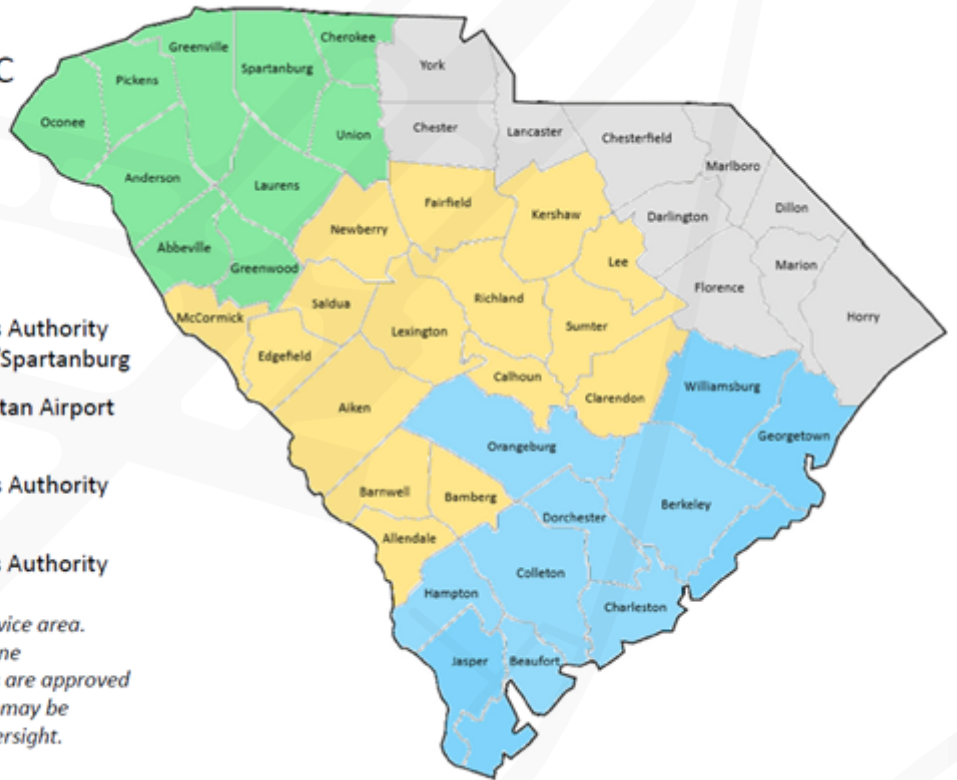


The airport's foreign trade zone – FTZ 127 **continues to perform well and currently has four operators:** Komatsu, Samsung, JBE Inc, and Constantia. It is hoped that the FTZ will be an asset as CAE seeks to develop its remaining property. Any sites within the FTZ 127 region can come under the CAE FTZ Program. US Customs facilities at CAE will be **upgraded in the coming years** to maintain the FTZ program, and open up opportunities for international flights.

Foreign Trade Zones in SC

The Columbia Metropolitan Airport is the Grantee for FTZ 127 which has been reorganized under the Alternative Site Framework (ASF) which offers more flexibility for FTZ site locations. Now, companies located anywhere within an FTZ ASF Service area may be approved for FTZ designation, sometimes in as little as 30 days.

- FTZ 38
Grantee: South Carolina Ports Authority
CBP Port of Entry: Greenville/Spartanburg
- FTZ 127
Grantee: Columbia Metropolitan Airport
CBP Port of Entry: Columbia
- FTZ 21
Grantee: South Carolina Ports Authority
CPB Port of Entry: Charleston
- Grantee:** South Carolina Ports Authority
CBP Port of Entry: TBD
Outside of South Carolina FTZ service area. Traditional Site Framework Subzone Applications possible. If locations are approved as FTZ Subzones, additional costs may be incurred to facilitate Customs' oversight.



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